

“Through Entrepreneurship  
Education towards improving the  
quality of VET”  
2016-1-CZ01-KA202-024066  
Project acronym: ENTER

Project overview  
Kick-off meeting  
5<sup>th</sup> September 2016



Erasmus+

# General information

**Programme:** Erasmus +

Strategic partnership for vocational education and training

**Development of Innovation**

**Action:** KA2 Cooperation for innovation and the exchange of good practices

**Project duration:** 01-09-2016 - 31-08-2018 (24 months)

# General information

**Coordinator: Educational Association, z. s.**

**Project partners:**

- ▶ **BEFO - Biedriba Eurofortis, Latvia**
- ▶ **ISQ, INSTITUTO DE SOLDADURA E QUALIDADE, Portugal**
- ▶ **BEST Institut GmbH**

# Descripton of the project

**PRIORITY:** Further strengthening key competences in VET curricula

**GENERAL OBJECTIVE** - to encourage exchange in the partners countries in the area of the Entrepreneur education (EE).

**The specific objectives are:**

1. to exchange of good practices, experiences and methods, in raising awareness and
2. monitoring and benchmarking to promote creativity, innovation and self-employment and entrepreneurial mindset and behaviour of young people.
3. to equip young people with the entrepreneurial skills they need to get their first job or start a business venture of their own business
4. to increase the interaction between the education and the business community.
5. to adapt the enterpreneurship to the European context.

- **ENTREPRENEURSHIP EDUCATION IS NOT YET INCLUDED SYSTEMATICALLY IN TRAINING PROGRAMMES FOR TEACHERS / TRAINERS IN COUNTRIES INVOLVED AT THE PROJECT.**
- **TEACHERS NEED TO PROVIDE WITH ADEQUATE COMPETENCES TO TEACH ENTREPRENEURSHIP.**

# Project aims

- to integrate EE into schools' curricula, arrange awareness campaigns, offer training materials for teachers, organize training modules for teachers.
- to incorporate the entrepreneurship curriculum into the educational system and create the standards which future professionals should meet.
- to modernize and include the innovative approaches and techniques to the EE.
- to provide teachers, professors and trainers with modern tools and techniques in order they could prepare high-level professionals.

# Project aims

- ▶ mapping and the analysis of the situation in the area of entrepreneurship education in the countries involved in the project. On this basis will be created a specific training program for teachers of secondary vocational schools and vocational schools and training centres in supporting entrepreneurship (these teachers should be inspirational, open-minded and confident, flexible and responsible).
- ▶ The next step will be the implementation of the pilot testing - training of 40 teachers from four countries involved in entrepreneurship education in schools in involved countries. The issue of entrepreneurship education can be addressed for example in the educational field Man and the world of work, subjects related content eg. civics, family education, practical activities), and so on. The training course will be developed in line with these principles.

# TRANSNATIONAL MEETINGS

- ▶ **1st kick off meeting**, CR, October 2016, meeting goals: approval of the evaluation and dissemination plan, activities calendar, procedures, plans; ensuring that every person involved in delivering the project clearly understands the objectives and plans;
- ▶ **2nd meeting**, Latvia, March 2017, meeting goals: general issues concerning evaluation and dissemination; planning events; presentation and results of the analysis of the situation in the area of entrepreneurship education; discussion of state of play report; discussion before preparing its own course (goals and expected results);



# TRANSNATIONAL MEETINGS

- ▶ **3th meeting**, Portugal, October 2017, meeting goals: general issues concerning evaluation and dissemination; planning events; presentation and results of the course preparation; discussion; discussion before pilot testing; besides the project team other stakeholders from the organising country will be present
- ▶ **4th meeting**, Austria, February 2018, meeting goals: evaluation of the pilot testing; final plan of dissemination - follow up;
- ▶ **5th meeting**, Czech Republic, June 2018. Meeting connected with the European valorisation conference and finalization of the project activities

## Intellectual products

- ▶ The state of play report of each country
- ▶ Training course for entrepreneurship education of teachers containing the pilot testing of training course for entrepreneurship education of teachers
- ▶ OER portal (Open Educational Resources Portal)

# Participants - 260

- ▶ 40 teachers from four countries involved at the pilot testing of Training course for entrepreneurship education of teachers (10 in each country)
- ▶ 60 participants of the four round tables - evaluation of pilot testing (after each pilot testing of training course for teachers); 15 in the CZ; 15 in Latvia; 15 in Portugal, 15 in Austria
- ▶ 30 participants of workshop Support of Entrepreneurship in Europe
- ▶ 50 participants from European valorization conference in the Czech Republic;
- ▶ 80 people who will be registered at the Web portal, they will use the products published at the portal

# 01 -The state of play report of each country

- ▶ Each partner will develop their country report.
- ▶ On the basis of this outputs from the comparison a specific training course for teachers of secondary vocational schools and vocational schools in teaching entrepreneurship will be created.
- ▶ 1.9.2016 - 31.12.2016
- ▶ English
- ▶ Activity Leading Organisation - Biedriba Eurofortis

# 01 - The state of play report of each country

State of play report will consist of:

- ▶ • Description of the educational system focusing on VET
- ▶ • Description of the current state of entrepreneurship education in each country
- ▶ • Existing possibilities for training in this area
- ▶ • List and examples of training provisions for teachers in the country
- ▶ • Needs of schools/teachers in the area of entrepreneurship education at EQF level 3

## 02 - Training course for entrepreneurship education of teachers / trainers

- ▶ 1.1. - 31.10.2017
- ▶ Activity Leading Organisation - ISQ
- ▶ 5 languages (EN + partners countries languages)

## 02 - Training course for entrepreneurship education of teachers / trainers

The main intellectual outputs of our project will be “Training course for entrepreneurship education of teachers” consisting of 5 modules of 60 lessons and methodology (30 pages including exercises and tests).

- ▶ The 60 lessons teacher training course focuses on enhancing the knowledge and skills of teachers and provides tools and methodology for teaching students the principles of entrepreneurship
- ▶ The main objective of the course is to prepare the teachers to professionally lead an entrepreneurship course in their VET schools. By the end of the training the teachers will have a substantial understanding of tools for facilitating entrepreneurial skills among their students.

# 02 - Training course for entrepreneurship education of teachers / trainers

The course will enable the teachers to:

- ▶ • help how to introduce entrepreneurship into the teaching;
- ▶ • get teaching methodology for teaching core entrepreneurial competencies, including business modelling;
- ▶ • design thinking and business planning;
- ▶ • get active learning methods;
- ▶ • gain the communicating knowledge.

**Methods used: experiential learning including case studies, field work, thinking tools, interactive games and moderated discussions.**



# 02 - Training course for entrepreneurship education of teachers / trainers

The general content of the course:

- ▶ • Business plan (marketing strategy)
- ▶ • Defining the profit
- ▶ • Creativity, innovation and problem solving
- ▶ • Lean start-up, creating, finding and pursuing business opportunities
- ▶ • Contemporary business models, innovation practices
- ▶ • Different approaches to market and users analysis
- ▶ • Cooperation

# Preparation of the course will include:

- ▶ The preparation of the curriculum.
- ▶ Elaboration of individual modules and individual lessons modules, visualization of individual lessons, developing tests.
- ▶ Creation of presentations for training.
- ▶ Creation of tests for individual modules (to verify the knowledge).
- ▶ Converting the components into a format for e-learning.

# Pilot testing

- ▶ Pilot testing of newly developed 5 modules and teaching materials. All partners will test all modules. We suppose that pilot training will last two days. The rest will be piloted as e-learning.
- ▶ The course will be prepared by all partners and piloted by schools / training centers from their own network.
- ▶ Reactions and comments of the target group during the pilot testing will be continuously recorded. After pilot testing, each participant will receive a certificate of completion of the training program.
- ▶ 10 teachers will be trained in each country involved.
- ▶ **Report of the pilot testing** will be produced in each country and further one summary report will be prepared.

# ROUND TABLES evaluation of pilot testing E1 - E4

- ▶ 1.9. - 31.10.2017
- ▶ Intellectual Outputs Covered Activity - ENTREPRENEURSHIP COURSE
- ▶ 15 participants from each country
- ▶ Content of the round table:
  - evaluation of the pilot testing of the training course for teachers from from the perspective of the participants;
  - discussion among project team and stakeholders. Recommendations for updating of the training course.

## 03 - OER platform

- ▶ 1.9.2016 - 31.8.2018
- ▶ Activity Leading Organisation - EA
- ▶ 5 languages - EN + partners  
countries languages

- ▶ It will include information about the entrepreneurship education identified in every country of the partner organizations.
- ▶ The online platform will provide information about the methods, about practice of developing of the course, pictures of activities.
- ▶ it will bring teachers, stakeholders and decision makers dealing with entrepreneurship education from different countries of Europe.
- ▶ will be an environment of knowledge and exchange of information, also there will be news from EU and state policies from this area.
- ▶ Each organization will provide information about the entrepreneurship education in its own country in order to complete the online platform.
- ▶ will promote the entrepreneurship education sharing network and good practice.
- ▶ Online good practice center, statistics, blogs, news and newsfeeds, links, library, resources and articles, polls, on-line login module and information on the project.
- ▶ The national versions will not be identical with the English one. The core information will be the same, but national versions will include additional information of national interest, such as articles, links, documents, news, etc.
- ▶ Postings in the blog in national languages.

# E5 - Support of Entrepreneurship in Europe

- ▶ 1.5. - 30.6.2017
- ▶ Czech Republic
- ▶ Intellectual Outputs Covered - OER platform
- ▶ 30 participants
  
- ▶ Workshop with the theme of implementation of Entrepreneurship education on the EQF level 3. Entrepreneurship education on the EQF level 3 and providing an attractive and attainable role model to learners. Opening up education and training to the wider world by offering attractive opportunities to business.

# E6 - Conference - Support of entrepreneurship education across Europe

- ▶ 1.5. - 30. 6. 2018
- ▶ Prague, Czech Republic
- ▶ 50 participants
- ▶ Intellectual Outputs Covered - all 3 intellectual outputs



# E6 - Conference

- ▶ Will focus on summarizing the intellectual project results.
- ▶ The conference will bring together the target groups of the project: representatives of other schools, relevant stakeholders, decision makers, employers and entrepreneurs.
- ▶ The participants of the conference will discuss the utilization of the final products, the role of different stakeholders and demands for the future.
- ▶ During the conference the feedback on our project results will be collected.
- ▶ These are among the questions to be explored through keynote speeches, paper presentations, panel debates and posters.

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**▶ THANK YOU!**